

## CLIENT UPDATE

## From the Heart: The World Has Changed. Have You?

March 26, 2020

We have been working diligently to navigate the choppy market waters. This has been another volatile week and we all continue to focus on the news and the idea of 'what's next'. Life is so much more different today than it was even a month ago! Here are some thoughts to ponder before I share a summary of what matters most in the video that follows.

Maybe this world needed a change? A wake up call? A reason to change our focus? In every difficulty there lies an opportunity. Never waste it. We have been blessed to do that for you in your financial life, but can this time allow for a new perspective in another area? Does this remind you of when you grew up? Dinner at home with the family? Spending more time thinking of good times? Planning more family time ahead? What prices will go down? Isn't it nice to pay less for gas?!

For years I have worked with clients and the emotions involved with their focus on money. My vast experience would suggest that it is true that most people worry about things that never actually happen. There is the unusual circumstance that sometimes pops up. Undoubtedly, 100% of the time, human nature takes hold and the problem is somehow resolved. Thus, my belief is in my faith and this may just be happening to all us to provoke us to consider making a change. If nothing else, a change in perspective of what matters most may be enough. As this video suggests, the 'black dots' should not be in focus. There is more to life and maybe God is offering us a chance to realize this today.

Spend 2 minutes watching this and think about this time in your life. Your money will be there for you. We are here to help!

**BLACK DOT INSPIRATIONAL STORY** 





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